

Alexander Hamilton's Report on the Subject of Manufactures, 1791

[Excerpt]

REPORT
OF THE
SECRETARY OF THE TREASURY
[ALEXANDER HAMILTON]
OF THE
UNITED STATES,
ON THE SUBJECT OF
MANUFACTURES.
PRESENTED TO THE
HOUSE OF REPRESENTATIVES,

December 5, 1791

THE SECRETARY OF THE TREASURY,
IN Obedience to the Order of the HOUSE OF REPRESENTATIVES, of the 15th Day of January, 1790,
has applied his Attention, at as early a Period as his other Duties would permit, to the Subject of
MANUFACTURES; and particularly to the Means of promoting such as well tend to render the UNITED
STATES independent on foreign Nations, for Military and other essential Supplies:

AND HE THEREUPON RESPECTFULLY SUBMITS THE FOLLOWING

REPORT.

The expediency of encouraging manufactures in the United States, which was no long since deemed very questionable, appears at this time to be pretty generally admitted. The embarrassments which have obstructed the progress of our external trade, have led to serious reflections on the necessity of enlarging the sphere of our domestic commerce: the restrictive regulations, which in foreign markets abridge the vent of the increasing surplus of our agricultural produce, serve to beget an earnest desire, that a more extensive demand for that surplus may be created at home: And the complete success conspiring with the promising symptoms which attend some less mature essays in others, justify a hope, that the obstacles to the growth of this species of industry are less formidable than they were

apprehended to be; and that it is not difficult to find, in its further extension, a full indemnification for any external disadvantages, which are or may be experienced, as well as an accession of resources, favorable to national independence and safety. [...]

It has been maintained, that agriculture is, not only, the most productive but the only productive species of industry. The reality of this suggestion, in either respect, has, however, not been verified by any accurate detail of facts and calculations; and the general arguments, which are adduced to prove it, are rather subtil [*sic*] and paradoxical, than solid or convincing.[...]

It is not uncommon to meet with an opinion, that though the promoting of manufactures, may be the interest of a part of the union, it is contrary to that of another part. The northern and southern regions are sometimes represented as having adverse interests in this respect. Those are called manufacturing, these agricultural states, and a species of opposition is imagined to subsist between the manufacturing and agricultural interests.

The idea of an opposition between those two interests is the common error of the early periods of every country, but experience gradually dissipates it. Indeed they are perceived so often to succour and to befriend each other, that they come at length to be considered as one; a supposition which has been frequently abused, and is not universally true. Particular encouragements of particular manufactures may be of a nature to sacrifice the interests of landholders to those of manufacturers; but it is nevertheless a maxim well established by experience, and generally acknowledged, where there has been sufficient experience, that the aggregate prosperity of manufactures, and the aggregate prosperity of agriculture are intimately connected. In the course of discussion which has had place, various weighty considerations have been adduced operating in support of that maxim. Perhaps the superior steadiness of the demand of a domestic market for the surplus produce of the soil, is alone a convincing argument of its truth.[...]

In proportion as the mind is accustomed to trace the intimate connexion of interest, which subsists between all the parts of a society, united under the *same* government; the

infinite variety of channels which serve to circulate the prosperity of each to and through the rest, in that proportion will it be little apt to be disturbed by solitudes and apprehensions which originate in local discriminations. It is a truth as important, as it is agreeable, and one to which it is not easy to imagine exceptions, that everything tending to establish *substantial* and *permanent order*, in the affairs of a country, to encrease the total mass of industry and opulence, is ultimately beneficial to every part of it. On the credit of this great truth, an acquiescence may safely be accorded, from every quarter, to all institutions, and arrangements, which promise a confirmation of public order, and an augmentation of national resource.[...]

In countries where there is great private wealth much may be effected by the voluntary contributions of patriotic individuals; but in a community situated like that of the United States, the public purse must supply the deficiency of private resource. In what can it be so useful as in prompting and improving the efforts of industry?

All which is humbly submitted.

Alexander Hamilton

Secretary of the Treasury

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